

@STRATEGYARTS

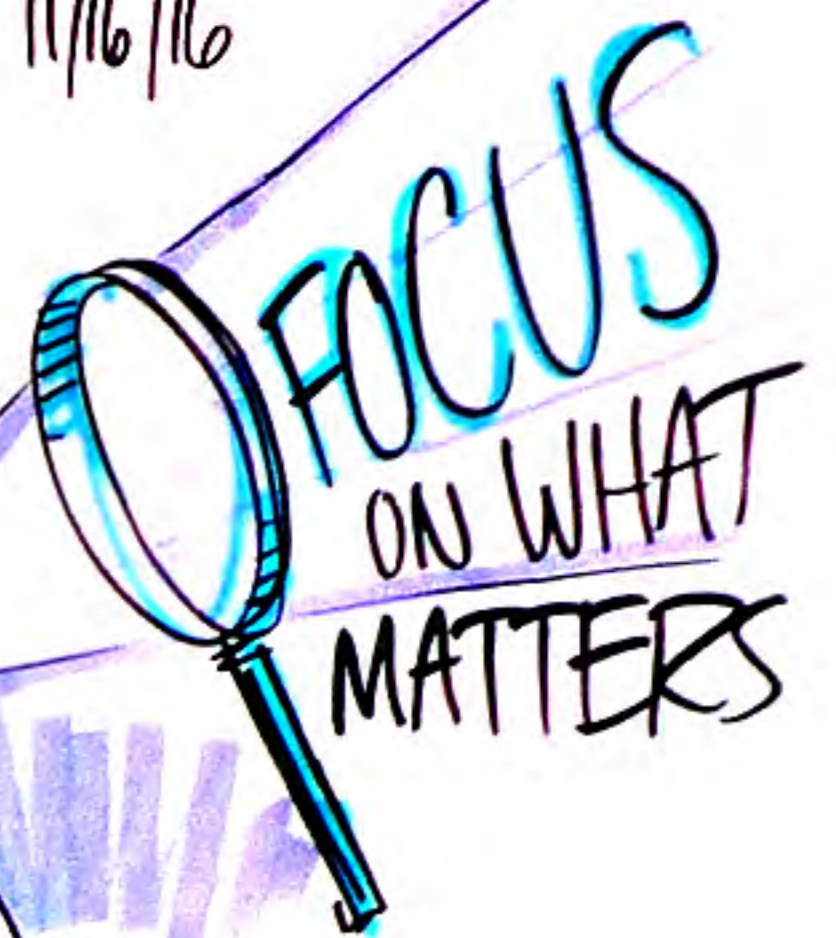
#NONPROFITCOLLABORATION

11/16/16



TRUST and RELATIONSHIPS

LISTENING to HEAR ... NOT RESPOND



FOCUS ON WHAT MATTERS

SHARED VALUES



HONESTY

WHAT MAKES COLLABORATION

WORK?

EMPATHY

Creativity

MUTUAL BENEFIT

WILLINGNESS to TAKE a RISK

COMMON VOICE

OPENNESS to NEW IDEAS

HARD WORK

GOOD COMMUNICATIONS



SHARED VISION

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CLARITY ON ROLES



WHAT'S IMPORTANT ABOUT LEADERSHIP in COLLABORATION?



MODELING
COLLABORATIVE
BEHAVIOR



FREQUENT
COMMUNICATIONS

LISTEN



CLEAR VISIONING

FOLLOW
THROUGH



UNDERSTAND
PEOPLES' MOTIVES

BE
TRANSPARENT



KEEP YOUR
WORDS



CONFRONT
the
ELEPHANT
IN the ROOM



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MAKE COLLABORATION
PLEASANT
EXPERIENCE

FLEXIBILITY

BRING ALL
VOICES to the
CONVERSATION



... and LISTEN
to ALL VOICES -
NOT JUST the LOUDEST

HOW DO YOU BUILD

ENGAGEMENT

for COLLABORATION and
WHY is IT IMPORTANT?



COMMUNITY
NURTURES ENGAGEMENT

MOTIVATION
SPARKS
ENGAGEMENT

BUILDING SOMETHING BIGGER
THAN YOU CAN DO ALONE



UNDERSTANDING
HOW ALL of the PARTS
WORK TOGETHER

SUPPORT
MAINTAINS ENGAGEMENT

ENGAGEMENT is the **FORCE** BEHIND
SUSTAINED SUCCESS



FOLLOW
THROUGH
and
DELIVERING
ON PROMISES

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LONG-TERM COMMUNICATIONS

RELATIONSHIP MANAGEMENT

WHAT INFRASTRUCTURE

IS NEEDED for COLLABORATION?

INTERNAL and EXTERNAL COMMUNICATION

PROJECT MANAGEMENT

STRONG FACILITATION

HONEST and DIRECT FEEDBACK

METRICS

DEDICATED FUNDING

TRUST

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"IMPACT and EFFECTIVENESS of NON-PROFITS"

MANY, MANY, COMPLICATED ISSUES that TAKE

GROWTH! MOTIVATION!

OUTCOMES! GAPS!



ACCOMPLISHING MORE TOGETHER THAN WE COULD DO ON OUR OWN

the SPACE BETWEEN

"COLLECTIVE IMPACT"

B-CORP BRING the CORPORATE SECTOR IN

GOVERNANCE

LEADERSHIP

INFRA-STRUCTURE

ENGAGEMENT

NO PRE-CONCEIVED NOTIONS

- COMMUNICATE
- SAY WHAT'S IMPORTANT
- ADDRESS ISSUES QUICKLY
- WALK the TALK
- MODEL BEHAVIOR
- CLARITY

YOU HAVE to GIVE UP SOMETHING to GET SOMETHING

CLEAR ROLES + PURPOSE

THEY TAKE an INVESTMENT of TIME and MONEY

WHAT are the DIFFERENCES?



THIS IS WHAT GOOD COLLABORATION LOOKS LIKE!

BUILDING COMMUNITIES



BUILDING STRONG COLLABORATIONS

TRUST

HAVING EACH OTHERS BEST INTEREST IN MIND

SHARED VALUES | RELATIONSHIPS



TAKE TIME to UNDERSTAND

WHAT'S the FALL-BACK?

COMMUNITY

SHARED PURPOSE

SUPPORT

METRICS

COLLECT the DATA at ALL LEVELS CONSISTENTLY

SPEND WHAT IT TAKES

COLLECT the DATA that INFORMS the PROCESS GOING FORWARD

COLLECTIVE IMPACT - STORIES that SUSTAIN the EFFORT



CREATING CONNECTIONS

COMMUNICATION TOOLS

UNDERSTANDING of BARRIERS

MEETING HERE

VISIBILITY THROUGH ALL LEVELS

DECISION MAKING STRUCTURE



I DON'T WANT to LEARN WIKI!

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